



Nassau County, NY Board of Elections  
**DS200 / AutoMARK Purchase Proposal**  
 Submitted by Election Systems & Software

**ES&S Integrated Voting System Components**

Description	Qty	Unit Price	Total Price
DS200 Digital Scanner (Includes Steel Reinforced Plastic Ballot Box, Dual Key Set, Start-Up Kit, 2 Jump Drives, Shipping, and Five (5) Year Depot Break/Fix Hardware Warranty and Five (5) Year Firmware Warranty.)	1,300	\$8,347.00	\$10,851,100.00
ES&S A200 AutoMARK Voter Assist Terminal with Transport Case (Includes Ink Cartridge, 1gb Flashcard, Headset, Two Privacy Sleeves, and Five (5) Year Break/Fix Hardware Warranty and Five (5) Year Firmware Warranty.)	450	\$5,955.00	\$2,679,750.00
AutoMARK Table	450	\$341.25	\$153,562.50
Unity ElectionWare Software Suite	1	\$330,600.00	\$330,600.00
Unity® NY EMS Software Suite 5-User License Includes:			
- Unity® Election Data Manager (EDM)			
- Unity® ElectionWare (HPM & DSIM, and AIMS)			
- Unity® Election Report Manager (ERM)			
Project Management Services	100	\$1,800.00	\$180,000.00
Sub-Total			\$14,195,012.50
Less: Trade-in Allowance for ES&S Purchase of 450 ImageCast Units			(\$4,692,012.50)
<b>Net Purchase Amount</b>			<b>\$9,503,000.00</b>

**Terms & Conditions:**

- Additional services and ancillary items not otherwise included in this Purchase Proposal may be purchased by the County Board of Elections at the prices listed in ES&S' State Contract #PC63810, Award #NEG-21231.
  - Information regarding the DS200, AutoMARK, and ES&S Training Programs accompany this Purchase Proposal.
  - ES&S and the County Board of Elections will work jointly to re-market and sell the 450 Image Cast Units, "as is", and contingent upon receiving necessary governmental approval to do so. Any sale proceeds will be allocated as 50% to the County Board of Elections and 50% to ES&S. All proceeds allocable to the County Board of Elections will be provided as a credit available to the County Board of Elections for their future purchase of products and services from ES&S, and ES&S will guarantee a minimum of \$500,000 in sale proceeds to the County Board of Elections. The \$500,000 will be immediately available to the County Board of Elections for their future purchase of products and services from ES&S.
  - The 100 Project Management days may be used by the County Board of Elections towards project management, training, and election support. Nassau will be provided a dedicated project manager to oversee their implementation.
- | 5. Optional items available to the County Board of Elections are as follows: | QTY   | List Price | Nassau Price |
|--|-------|------------|--------------|
| - 09C EasyVote Voting Booth  | 3,500 | \$256.00   | \$249.00     |
- ES&S will guarantee delivery of 1,300 DS200 units and 450 ES&S AutoMARK units within thirty (30) business days of receipt of an approved Purchase Order from NYOGS. Shipping includes delivery to Albany acceptance testing facility and re-shipping to Nassau County's designated location.
  - In consideration of the County Board of Elections's acceptance of this Purchase Proposal, ES&S agrees to provide finished ballots at a per ballot price not to exceed \$.55 cents for all elections held by the County Board of Elections for the 36 month period from 2010 through 2012. The ballots included in this proposal are numbered, stubbed, in book, black and white with one color.

8. In consideration of the County Board of Elections's acceptance of this Purchase Proposal, and at the County Board of Elections's option, ES&S will provide the County Board of Elections with 400 hours of custom development for MegaProfile Voter Registration System. The hours will be valued at a rate of \$250.00 per hour, and the hours are available for use through December 31, 2012.

9. In consideration of the County Board of Elections's acceptance of this Purchase Proposal, ES&S will waive the 2010 MegaProfile Voter Registration System Maintenance and Support Fee of \$150,000.

10. In the event the DS850 High Speed Digital Absentee Ballot Scanner is certified for use in the State of New York, the County Board of Elections may purchase the DS850 at a per unit price of \$125,000.

11. This proposal expires on January 4, 2010.

This Proposal is accepted by the Nassau County Board of Elections, and the undersigned have the authority to bind the respective parties to this Proposal

For Nassau County Board of Elections:

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Signature

\_\_\_\_\_  
John A. DeGrace

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
William T. Biamonte

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

For Election Systems & Software:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Matt E. Nelson

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date